

**GATEWAY HIGH SCHOOL  
BOARD OF TRUSTEES MEETING MINUTES  
Wednesday, September 24, 2014 @ 5:00 PM**

**Board Members Present:**

Therese Arsenault, Beth Berliner, Allison Thoreson Bhusri, David Booth, Cynthia Fletcher Billops, Felix Chinchilla, Deundra C. Hundon, Amy Joseph, Lisa Kirkland, Annie Klebahn, Susan Masto, Sharon Olken, Jackie Quella, Adina Safer, Sue Schultes, Suzanne Schutte, Laura Spivy, Phil Susser, Jennifer Tulley, Aaron White, Julie Wise

**Board Members Excused:**

Will Parish, Sapna Boze, Valerie Toler, Joyce McMinn, Laura D'Amato Contreras

**Board Members Not Present:**

Briana Zelaya

**Also present:**

Anna Heidinger, Chris Hero, Kathryn Hecht

**1. Call to Order, Welcome, and Approval of Minutes from May 21, 2014**

Jennifer Tully called the meeting to order at 5:10PM. She called for a motion to approve the minutes. They were approved without issue.

**2. Public Forum**

Jennifer then opened the floor for public forum. No further discussions or motions were introduced.

**3. Welcome Back & Introductions**

Jennifer Tully turned to the floor over to Sharon.

Sharon introduced David Booth, the new GHS teacher rep, Annie Klebahn, new to the Board, and Anna Heidinger, the new Director of Development and Outreach.

She then asked the Board to read through graduate letters and reflect on the changes seen in students. Board members discussed the letters, highlighting their favorite parts.

**4. Strategic Initiatives: Internships & Pizza & Possibilities**

Greg thanked Julie Wise for her efforts on the Internships and Pizza & Possibilities. He then walked the Board through a presentation explaining the need and opportunity for Internships and Pizza & Possibilities. He also reported that there is a new STEM certificate available, which is awarded after a STEM Internship & Fieldtrip. 12 seniors have signed up. He reported that Genesys Works puts kids in the workforce, and that he has seen the change in students who participate in the program. This year he is also trying to get juniors involved. He then asked the Board to introduce him and Julie to two contacts each, in order to possibly bring a GHS intern into their business.

**5. Development Update**

Anna shared the origins of her coming on board to Gateway. She said she was both thrilled and lucky to be here. She feels that the continuum of seven years with students has excellent funding potential. She said that operational excellence is crucial for things to run smoothly. She wants to find what engagement channels make the most sense for the organization and discussed diversifying engagement and potential income streams. One of the main charges of the Development committee is to re-evaluate the FOG program. She also wants the Board to consider other avenues of smaller sustained settings for engagement.

Susan Masto handed out invitations for the Luncheon and asked the Board to send in their contact lists for mailing. She reported that we had already raised \$280K and that we could go up to 600 guests. Anna reported that we were already at 50% of the yearly fundraising goal.

Julie Wise put in a plug for the parent-led auction on Nov 15th.

Sharon thanked Anna for hitting the ground running and for her expertise.

#### **6. Finance Update**

Chris reviewed the year-end financial results. The year finished very strong. He explained that because the board recesses before the fiscal year end, the first meeting is when we can change the forecast to an actual budget. He reported that the onetime employee bonus, as well from the FY14 bonus was well received.

#### **7. Executive Director Report**

Sharon asked the teachers present to share stories of the start of school. Therese Arsenault, Felix Chinchilla, and David Booth shared stories from their respective classrooms. David also talked about the implementation of Common Core and GHS assessments of student performance. He also praised Saundre Allen, the new school GHS counselor.

Sharon reintroduced the path that brought Gateway to the point of appealing the SFUSD Board for an enrollment preference for GMS students into GHS. She explained the process of partnering with KIPP. She reported that the measure passed 6-1. She said that we made a decision to support as many kids as we could.

Adina Safer thanked Sharon for making the whole ship turn around.

Laura Spivy thanked Sharon for working relentlessly on behalf of kids.

#### **8. Adjourn Meeting**

At 7:04 PM, with no other business to conduct, Jennifer adjourned the meeting.

Signed:   
Allison Bhusri, Board Secretary

Date: 11/19/14